DISTRIBUTOR & MOBIL SERV | RIG PARTNERSHIP WINS PRECOMMISSIONING PROJECT RESULTING IN 28,000 GALLONS OF LUBRICANT SALES

SINGLE SOURCE PROJECT MANAGEMENT PAYS DIVIDENDS

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SYNOPSIS

OEM resources for a new paper machine installation were stretched thin during the precommissioning phase. Reaching out through their local distributor, the OEM was able to outsource the entire precommissioning phase to the Mobil Serv | RIG team.

This ensured the machine installation was successful and on time. It also led to 28,000 gallons in oil sales and ongping flushing support from RIG for the facility.

GLOBAL LEADERS IN PLANT LUBRICATION MAINTENANCE



RIG Filtration Unit

RIG In-Line Particle Counter



INTRODUCTION

During a new paper machine installation, Graphic Packaging needed support during precommissioning. With resources stretched thin, a one-stop-shop solution for lubrication, flushing, and support of the integrator (Valmet) was preferred.

The Graphic Packaging precommissioning team reached out to the local Exxon Mobil distributor (Vesco Oil) for assistance. Vesco brought in the Mobil Serv|RIG team to handle lubricants, filtration, flushing support, onsite testing, reservoir cleaning, waste oil handling, and service documentation.

RESULTS

Graphic Packaging, Valmet and Vesco all benefited from working with the engineering staff from Mobil Serv and technical experts from RIG. The team quickly mobilized upon award, helping keep the larger project on schedule and reducing required resources from GP. RIG personnel provided full-time flushing support and the project lead to over 28,000 gallons in oil sales.

Lubricants Moved	Gallons
PM Excel 220	9,961
DTE 10 Excel 32	275
DTE 10 Excel 46	660
DTE Excel 68	3,380
Mobiltherm 603	110
SCH 629	880
SCH 630	1,320
SHC 632	275
Total Lubricants Moved	28,297 gallons
Greases Moved	Pounds
Centaur XHP 221	120
Centaur XHP 462	120
SHC Polyrex 462	120
SHC Polyrex 221	120
Total Grease Moved	480 pounds

RIG SERVICE CENTERS

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